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**GLP-COMPLIANT LAB SHOWS ITS VALUE
AT CONSUMER SPECIALTY PRODUCTS SHOW**

[Chicago, IL] -- One of the nation's most experienced analytical labs will showcase its extensive problem-solving capabilities at TRADEWORXSM 2004, the premier trade show for the consumer specialties industry. Impact Analytical (Midland, MI) will highlight resources for purity analysis, product deformation, analytical method development / validation and other services that benefit manufacturers of cleaners, disinfectants, pest management formulations and a host of other everyday products for homes, gardens and automobiles.

Hosted by the Consumer Specialty Products Association from May 4th-7th in Chicago, the annual gathering comes at a time when companies supplying a wide range of consumer products are finding the need for expert analysis that can be provided quickly and reliably, yet internal resources for many continue to shrink. "In the current economic environment, many firms are revising their corporate positions, leading to a new perspective on whether certain analytical capabilities remain core competencies," observed Market Manager Gary Deborski. "Others are experiencing the effects of downsizing, without a corresponding reduction in analytical needs.

Throughout the consumer products industry, decision-makers are seeking greater efficiency and leaner processes, and part of that is closely examining which components of the analytical development, testing and QA/QC protocols lead to a true competitive advantage and which do not,” he explained.

With more than 500 years of combined experience on staff, Impact Analytical is among the few domestic analytical labs with the expertise to not only generate test data, but also offer complex analysis, draw detailed conclusions and make recommendations for problem-solving. “Our projects cover a broad range of issues, including raw materials characterization, chemical analysis, stability measurements and even packaging properties and leachables,” Deborski commented.

Founded in 1914, CSPA is the premier trade association representing the interests of the consumer specialty products industry – a dynamic market that provides households, institutions, and industrial customers with products that help provide a cleaner and healthier environment. CSPA fosters the growth and reputation of the specialty products industry by providing a full range of legislative, regulatory, scientific and educational support services. Today, CSPA serves more than 200 member companies, and thousands of industry professionals volunteer their expertise on committees and participate in meetings each year.

GLP Compliance

For any manufacturers whose products are regulated by the EPA or FDA, Impact Analytical’s successful evaluation by a certified GLP auditor ensures a resource for outsourced testing that fully complies with regulatory agency requirements.

“We’ve been providing GLP services on long-term assignment at customer facilities for some time,” commented Impact Analytical Business Manager Andrew Wood. “But now we can offer GLP validation and compliance as a direct service in our own laboratories.”

Wood said that GLP compliance extends the customer confidence earned by the laboratory’s accreditation under ISO 9001:2000 quality management standards. ISO 9001:2000 is one of the most widely-recognized international standards for quality management and quality assurance systems. “With these standards in place, suppliers of consumer products can be assured that test data from Impact Analytical are both valid and supportable, as they prepare for submission to the FDA or EPA,” Wood added.

For more than 25 years Impact Analytical has provided extensive problem-solving capabilities, detailed analysis, and method development to customers in manufacturing and academia. The company’s experienced technical personnel also help customers implement quality control programs, certify suppliers, and characterize unknown materials. With considerable resources in specialty chemicals, Impact Analytical maintains resident expertise in product formulation, process engineering, packaging and physical properties testing.

For more information, contact:

Gary Deborski, Market Development Mgr.
Impact Analytical
1910 W. St. Andrews Rd.
Midland, MI 48640-2696
Phone: (989) 832-5555
FAX: (989) 832-5560
Email: info@impactanalytical.com
Web site: www.impactanalytical.com

For editorial assistance, call:

Rick Felde / (503) 534-0800